

eBlessings International Daily Devotional Archives

enrich, inspire, encourage, bless, and empower spiritual warriors for end-time battles!

Devotionals Designed to Empower and Grow Our Spirits

FEBRUARY2010 FEBRUARY2010 FEBRUARY2010

[IDD 2004](#)

[IDD 2005](#)

[IDD 2006](#)

[IDD 2007](#)

[IDD 2008](#)

[IDD 2009](#)

[IDD 2010](#)

Visit [DOT](#), and [WOW](#) Empowerment Series, plus *Prophecy*, *Spiritual Keys & Lessons*, *IA*, *PP* and more...

Each One! Bless One!

You Make a Difference!

* * * * *

THIS IS A WORKING PREVIEW OF CHAPTER FOUR OF

DR. AC BROWN'S:

"BE GREAT IN SALES: MAKE A FORTUNE" PART THREE

Chapter 4

Overcome Your Obstacles

Well, I had to do it—I had to pass this test. I sat there and waited, then the answers started coming to me like snowflakes from the sky. The answers, the procedures, how to work those math problems came as fast as I could write. This was all I needed to pass this exam.

When I finished taking that

Work

Together in Unity

examination, the instructor said, “Mr. Brown, since you’re here, let me grade your paper.”

“Why not?”

The instructor finished grading my paper and he said, “Mr. Brown, why haven’t you been here before?”

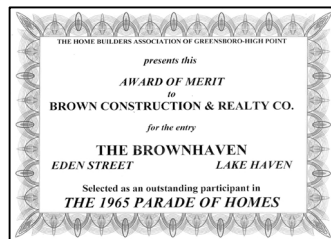
“I didn’t need to come before,” I replied, “I came when I had to come.” That is the way I have been doing it.

He said, “You can figure building materials so close, you can put the leftovers in the trunk of an automobile.”

I felt great walking out of that exam room. It is great when you accomplish your goals and objectives. That is why it is important to make your goals reasonable and ones which can be accomplished by you and your team.

Home Builders Association

I joined the Home Builders Association in Greensboro, NC. I was the only African-American in the organization. Now, I was competing with all the other contractors in Greensboro in my home building price range for business opportunities. Then I entered the “Parade of Homes” contest in North Carolina where hundreds of Caucasian brothers were competing for top honors.



Some of those Caucasian brothers were building thousands of homes on a yearly basis. But remember this always, through God, all things are possible for him that believes.

In the year of 1965, Brown Construction and Realty Company won the “Parade of Homes.” Thousands of people from all over



the entire state of North Carolina toured the home which the Brown Construction Company built. And guess who drew the plans? My wife, Gladys Lea Ruffin Brown.

In fact, Gladys Ruffin Brown drew all the plans that the Brown Construction and Realty Company built -- and drew plot plans for the subdivision.

Read this book daily. Do “Your Daily Affirmations.” Do them daily, four times a day. Over and over, and over again, remembering that repetition is a wonderful thing. Then go out there and execute the business acumen which you have developed thus far.

6- "The Brownhaven"
BROWN STREET, LAKE WOOD

BROWN CONSTRUCTION & REALTY CO.

This beautiful contemporary home has a unique plan with an excellent traffic pattern. The split floor near the garage has an entrance to the basement as well as to the upstairs level. An outstanding bonus feature is the Storm Base heating and cooling system with hot water air at floor level. One may sit on the porch, enjoying a combination of these facts without having to change the heat work.

Highlight Feature: Inversion Heating System.

The following firms have cooperated in the construction of this home:

- BRICK: Brown Clay Products Co.
- CONCRETE: Concrete Construction Co.
- GLAZING: Glazing Co. (Spartanburg, S.C.)
- INSULATION: Insulation Co. (Spartanburg, S.C.)
- PLUMBING: Plumbing Co. (Spartanburg, S.C.)
- ROOFING: Roofing Co. (Spartanburg, S.C.)
- PAINTS: Paints Co. (Spartanburg, S.C.)
- LANDSCAPING: Landscaping Co. (Spartanburg, S.C.)
- MECHANICAL: Mechanical Co. (Spartanburg, S.C.)
- ELECTRICAL: Electrical Co. (Spartanburg, S.C.)
- IRONWORK: Ironwork Co. (Spartanburg, S.C.)
- FOUNDATION: Foundation Co. (Spartanburg, S.C.)
- CONCRETE: Concrete Co. (Spartanburg, S.C.)
- GLAZING: Glazing Co. (Spartanburg, S.C.)
- INSULATION: Insulation Co. (Spartanburg, S.C.)
- PLUMBING: Plumbing Co. (Spartanburg, S.C.)
- ROOFING: Roofing Co. (Spartanburg, S.C.)
- PAINTS: Paints Co. (Spartanburg, S.C.)
- LANDSCAPING: Landscaping Co. (Spartanburg, S.C.)
- MECHANICAL: Mechanical Co. (Spartanburg, S.C.)
- ELECTRICAL: Electrical Co. (Spartanburg, S.C.)
- IRONWORK: Ironwork Co. (Spartanburg, S.C.)
- FOUNDATION: Foundation Co. (Spartanburg, S.C.)

Go out there and apply what you learned. Apply it again and again. Do it, then do it and do it again. As long as you just sit and sit and sit and read and read and read and don't attempt to apply it and attempt to apply it again; you will never, never, never

ever get the success, which you desire.

Awe, you will be surprised at what will happen when you apply the sales approaches and closes in this book. They work. You will be surprised. You can talk about it until dooms-day, but if you don't do it, you will never get it going; nor will you ever know if it will work for you.



END OF CHAPTER FOUR PREVIEW:

SEE AC FOR PRE-SALES; AVAILABILITY - FIRST WEEK IN APRIL.

Dr. AC Brown says,

"You God to Believe It From the Top of Your Head to the Bottom of Your Feet!"
THE WORD OF GOD CAN DO ANYTHING BUT YOU HAVE TO BELIEVE IT!



Dr. AC Brown

Stone Mountain, GA

acbrown@eblessings.com

(770) 498-7927 (From 7-9 pm only)

"LEARN HOW TO DO SOMETHING ELSE
WHILE YOU GOT THAT GOOD JOB."



Bro. James Anthony Allen

Evangelist, [eBlessings](#)' Director, Born-Again, Holy Spirit-filled, US Patriot

Email: janthonyallen@hotmail.com; eblessings@gmail.com;

eahcconelessone@yahoo.com; anthony@eblessings.us

Twitter: www.twitter.com/eblessings1

SelfGrowth: [eBlessings](#); LinkedIn: www.linkedin.com/eBlessings;

Grew up in: [Kesler Temple AMEZ Church](#), Henderson, NC